

BUILDING CULTURE THROUGH POSITIVE LEADERSHIP

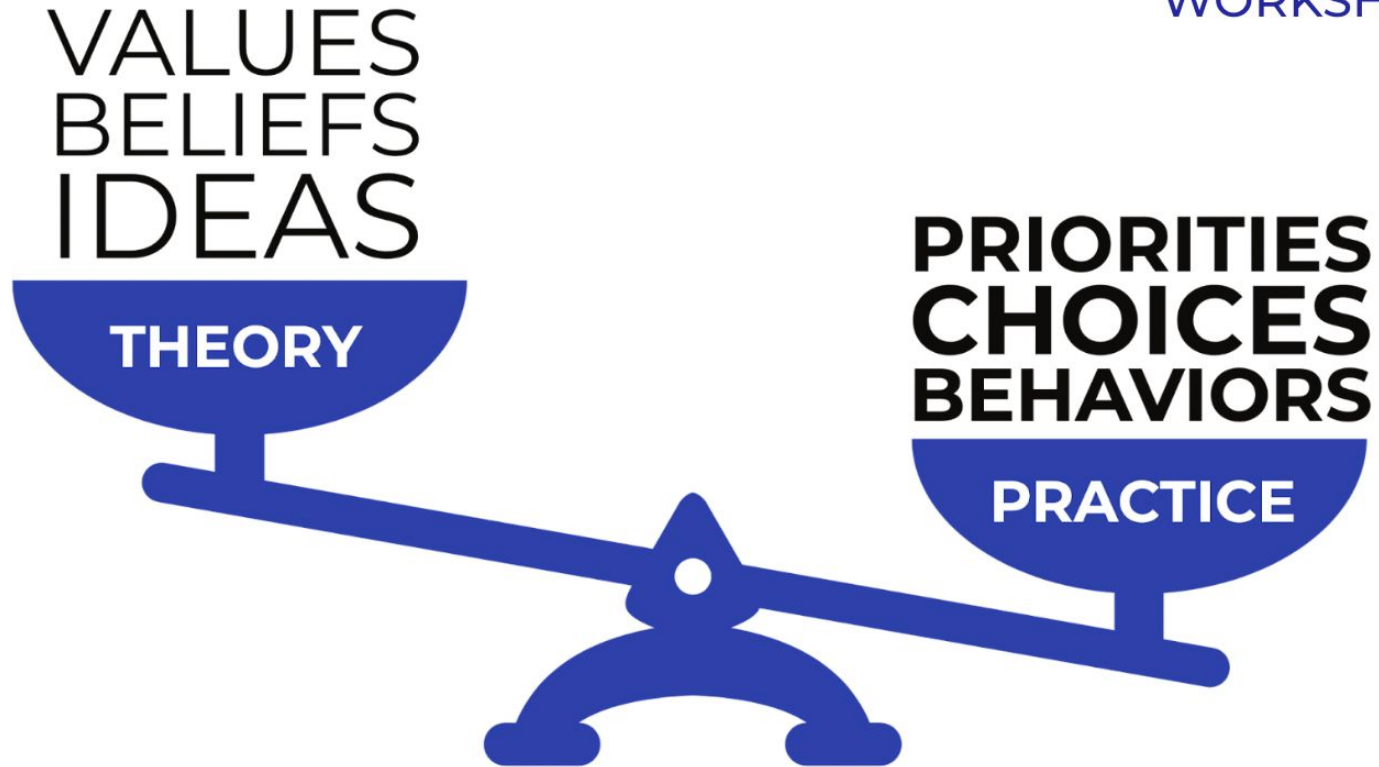


TRAVIS DAUGHERTY

FOUNDER & DIRECTOR,
CHAMPIONS 101

DREW TOWER

ATHLETIC DIRECTOR
BROWNSBURG (IN) HIGH SCHOOL



1. A WINNING CULTURE IS BUILT THROUGH
CONNECTION

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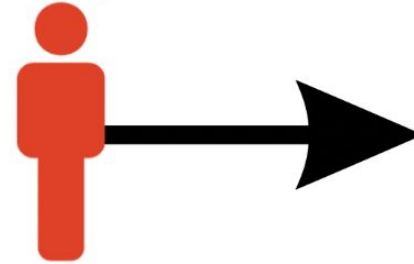


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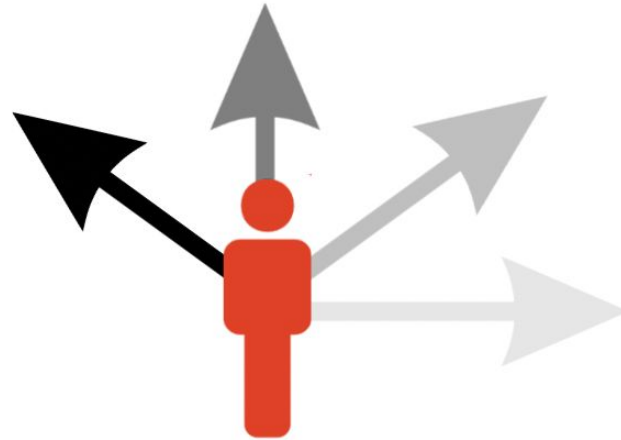




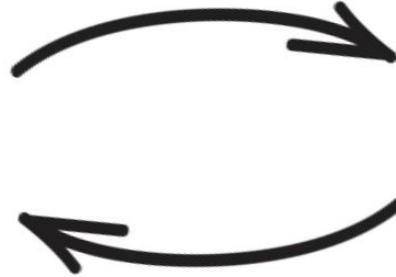




ENGAGE. EDUCATE. INFLUENCE. CONNECT.



1. A WINNING CULTURE IS BUILT THROUGH CONNECTION



BUILDING CULTURE THROUGH POSITIVE LEADERSHIP

DREW TOWER



CHAMPIONS **101** PARENT COURSE

HEAD COACHES RETREAT



SALT

STUDENT ATHLETE LEADERSHIP TEAM



CHAMPIONSHIP TEAMS << >> CHAMPIONSHIP PEOPLE

CHAMPIONSHIP TEAMS



CHAMPIONSHIP PEOPLE

WHAT IS THE GOAL OF A TEAM?

THE GOAL OF A TEAM IS TO

**THE GOAL OF A TEAM IS TO
MAXIMIZE ITS ABILITY**

**WHAT ARE THE TOP FIVE THINGS THAT COULD GET IN THE
WAY OF YOUR TEAM MAXIMIZING ITS ABILITY?**

**CREATE YOUR OWN LIST AND PUT
EACH THING ON A STICKY NOTE.**

**WHAT DO YOU NOTICE ABOUT THE ANSWERS
YOU WROTE DOWN?**

SPORT RELATED

HUMAN RELATED

PUT EACH STICKY NOTE ON THE SIDE IT BELONGS.

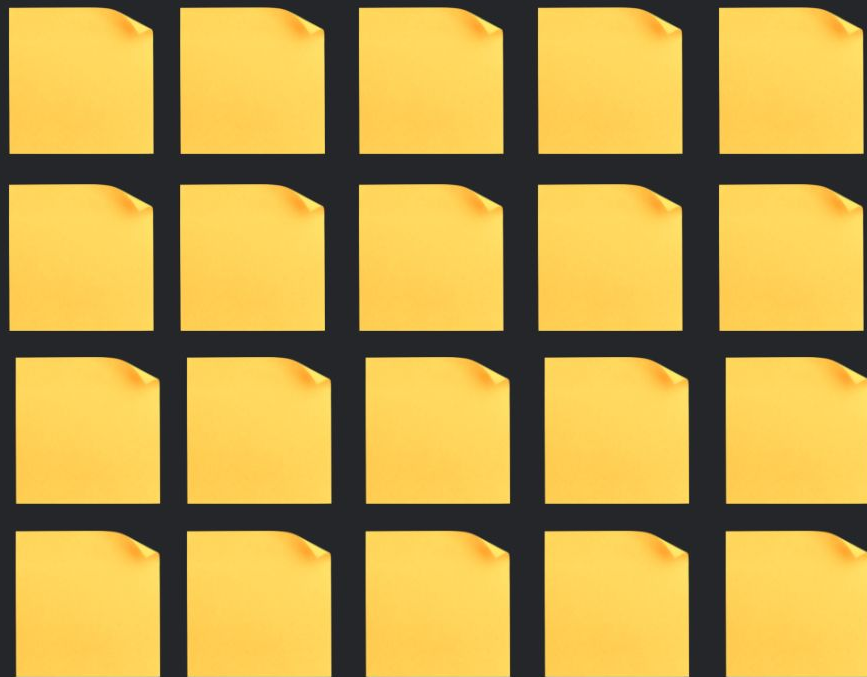
SPORT RELATED

HUMAN RELATED

SPORT RELATED



HUMAN RELATED



**IF HUMAN RELATED ISSUES ARE THE MAIN REASON YOU
WON'T BE SUCCESSFUL..**

**WHY AREN'T WE SPENDING MORE TIME ON HUMAN RELATED
ISSUES?**

TOP STRUGGLES FOR YOUR TEAMS

STRUGGLES

ATTITUDE

SELFISHNESS

LEADERSHIP

COMMITMENT

**EXTERNAL
ENVIRONMENT**

DRAMA

**HANDLING
ADVERSITY**

TALENT

JEALOUSY

BUY-IN

**WHAT IS EXPECTED
HAS TO BE DEFINED**

PERFORMANCE SKILLS

Hardworking: Paying the price with effort.

Competitive: Striving to be your best.

Positive: Good and useful thinking.

Focused: Eliminating distractions.

Accountable: Taking responsibility for your actions.

Courageous: Operating outside of your comfort zone.

Resilient: Bouncing back from setbacks.

Confident: Self-trusting.

Enthusiastic: Expressing enjoyment.

Disciplined: Self-regulating.

Motivated: Having a strong purpose.

Creative: Out-of-the-box thinking.

Curious: Desiring to learn or understand.

CHARACTER SKILLS

Unselfish: Putting the team first.

Honest: Telling the truth.

Respectful: Showing consideration.

Appreciative: Recognizing the good in someone or something.

Humble: Distributing credit.

Patient: Tolerating delay or struggle.

Loyal: Showing allegiance.

Trustworthy: Being reliable.

Trustwilling: Relying on others.

Encouraging: Giving confidence and support.

Socially Aware: Understanding signals sent and received.

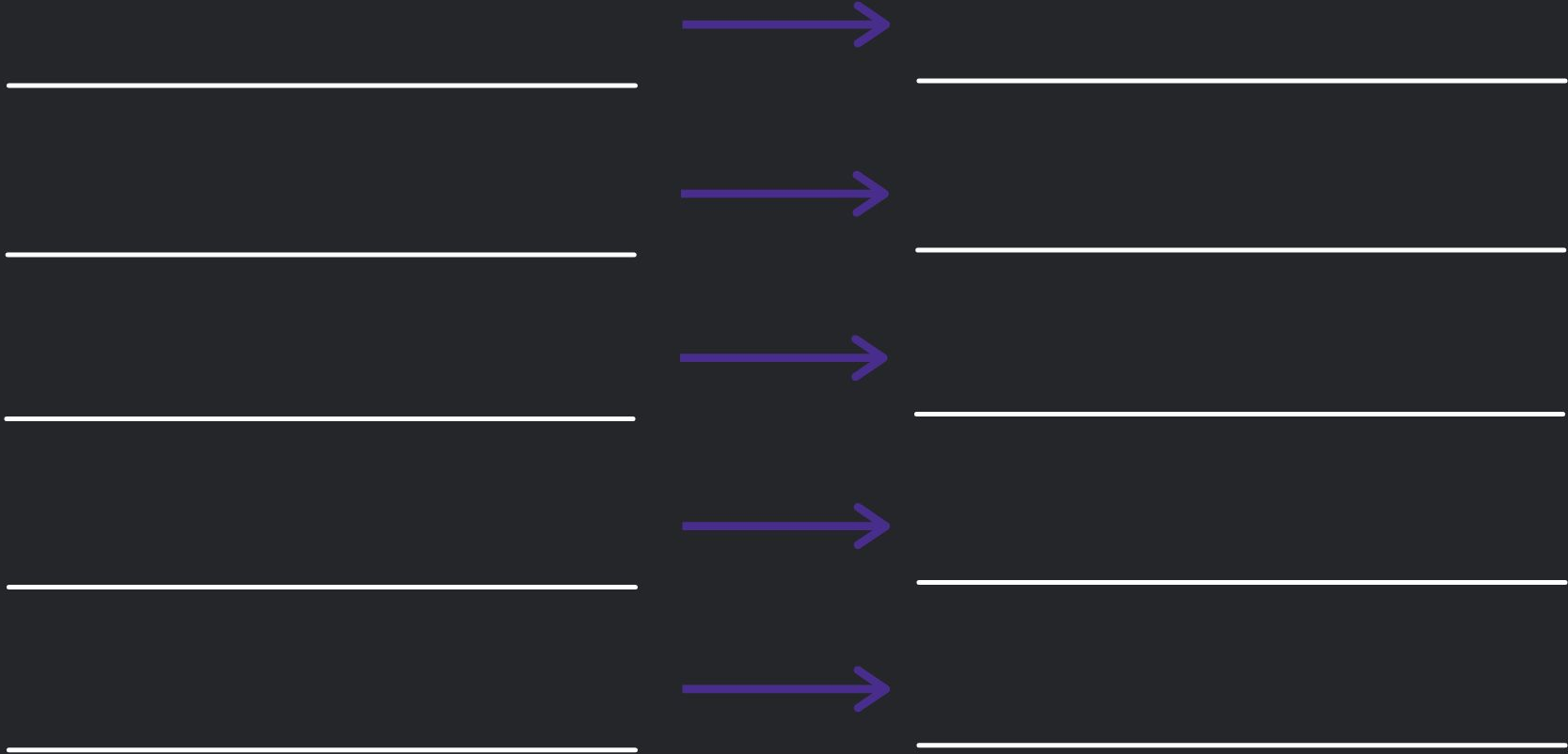
Caring: Investing in the person.

Empathetic: Sharing the feelings of others.

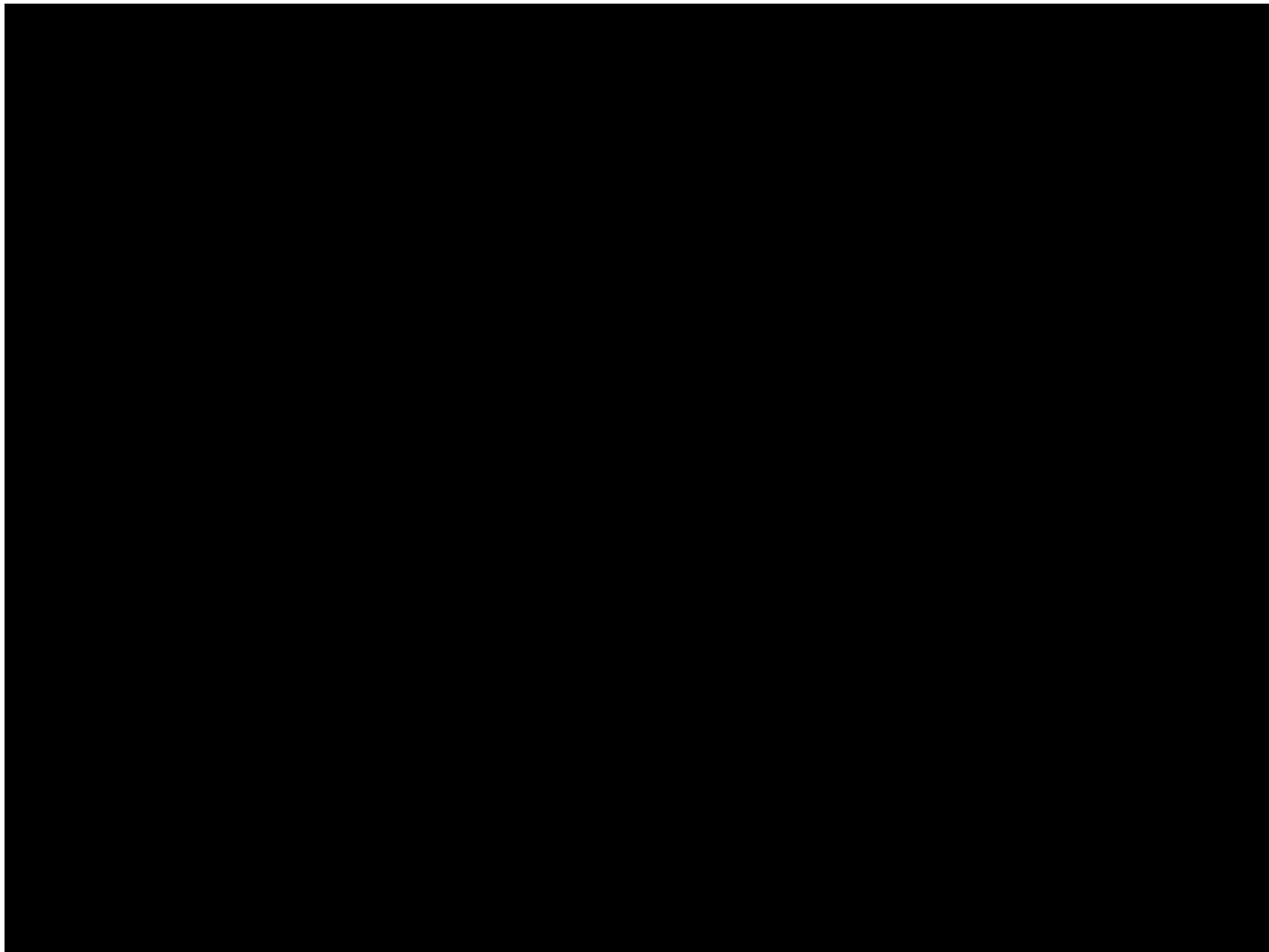
**WHICH CHARACTER SKILLS BEST ADDRESS
OUR TOP 5 STRUGGLES?**

STRUGGLES

CHARACTER SKILLS



**DO YOUR ACTIONS, SPEECH, BEHAVIOR ALIGN
WITH THE CORE OF YOUR VALUES?**



IF I WANT OUR TEAM TO _____.

THEN I HAVE TO _____.

**YOU ARE THE PHYSICAL MANIFESTATION OF
YOUR STANDARDS.**

LEADERSHIP

MEETING **PEOPLE** WHERE THEY **ARE**,
TO GET THEM **WHERE** THEY **NEED** TO **GO**.

LEADERSHIP

1. DEFINE

DRAWING A LINE BETWEEN WHAT IS ACCEPTABLE AND WHAT IS NOT

2. LEAD

CATCHING ABOVE THE LINE BEHAVIOR (WHAT WINS) AND CONVERTING
BELOW THE LINE BEHAVIOR (WHAT LOSES)

3. MODEL

ELIMINATE MIXED SIGNALS WITH CONSISTENCY

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**WE CAN'T PROVE THAT WE VALUE IT,
IF WE DON'T MEASURE AND REWARD IT CONSISTENTLY.**

SALT

STUDENT ATHLETE LEADERSHIP TEAM

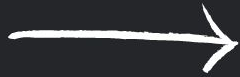


CHAMPIONSHIP TEAMS << >> CHAMPIONSHIP PEOPLE





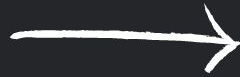
HEAD COACH



SALT GROUP



SALT LEADER



SALT TEAM GROUPS



CONNECTION TO YOUR PEOPLE
CONVICTION OF WHAT IS REALLY IMPORTANT

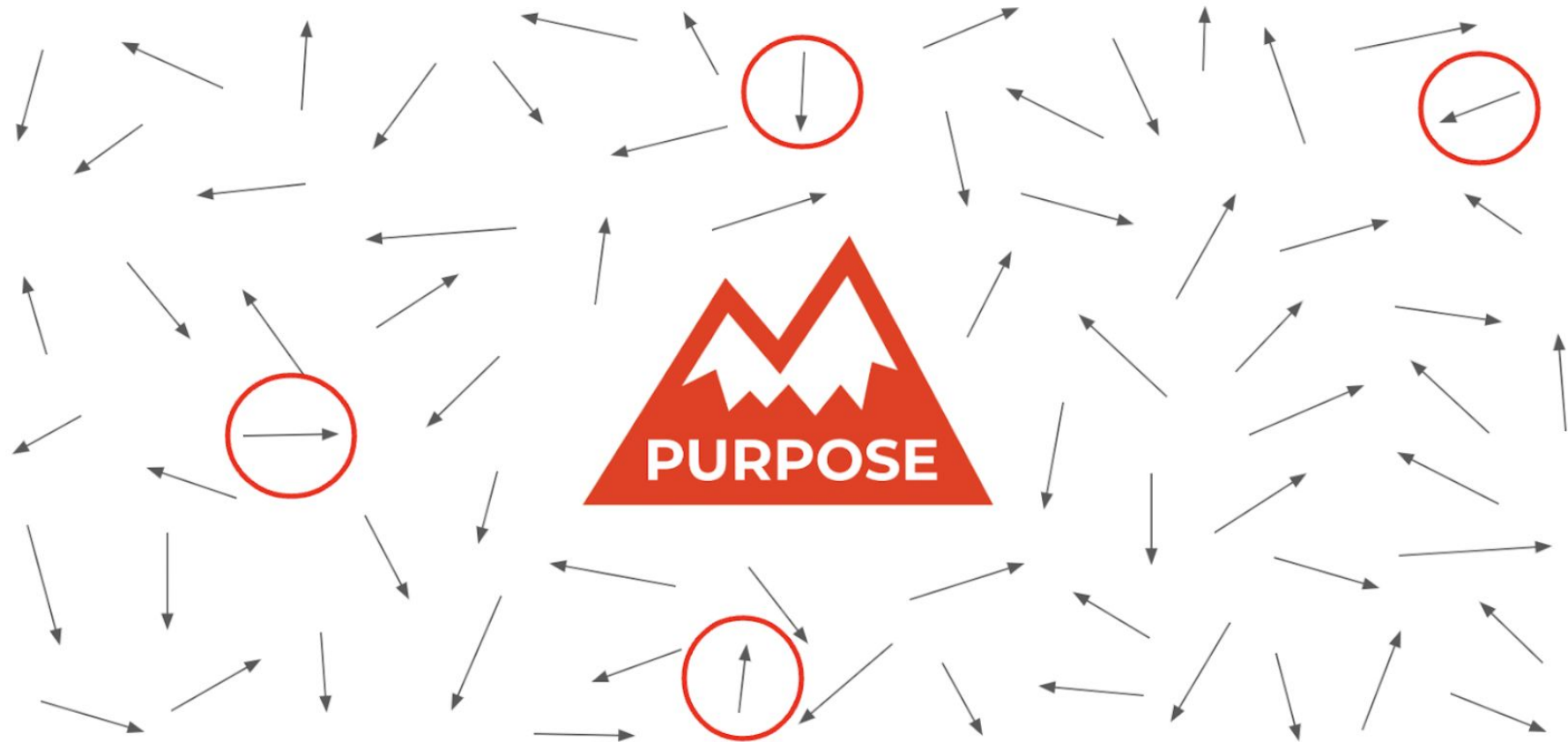
**2. A WINNING CULTURE IS BUILT ON
CONVICTION**

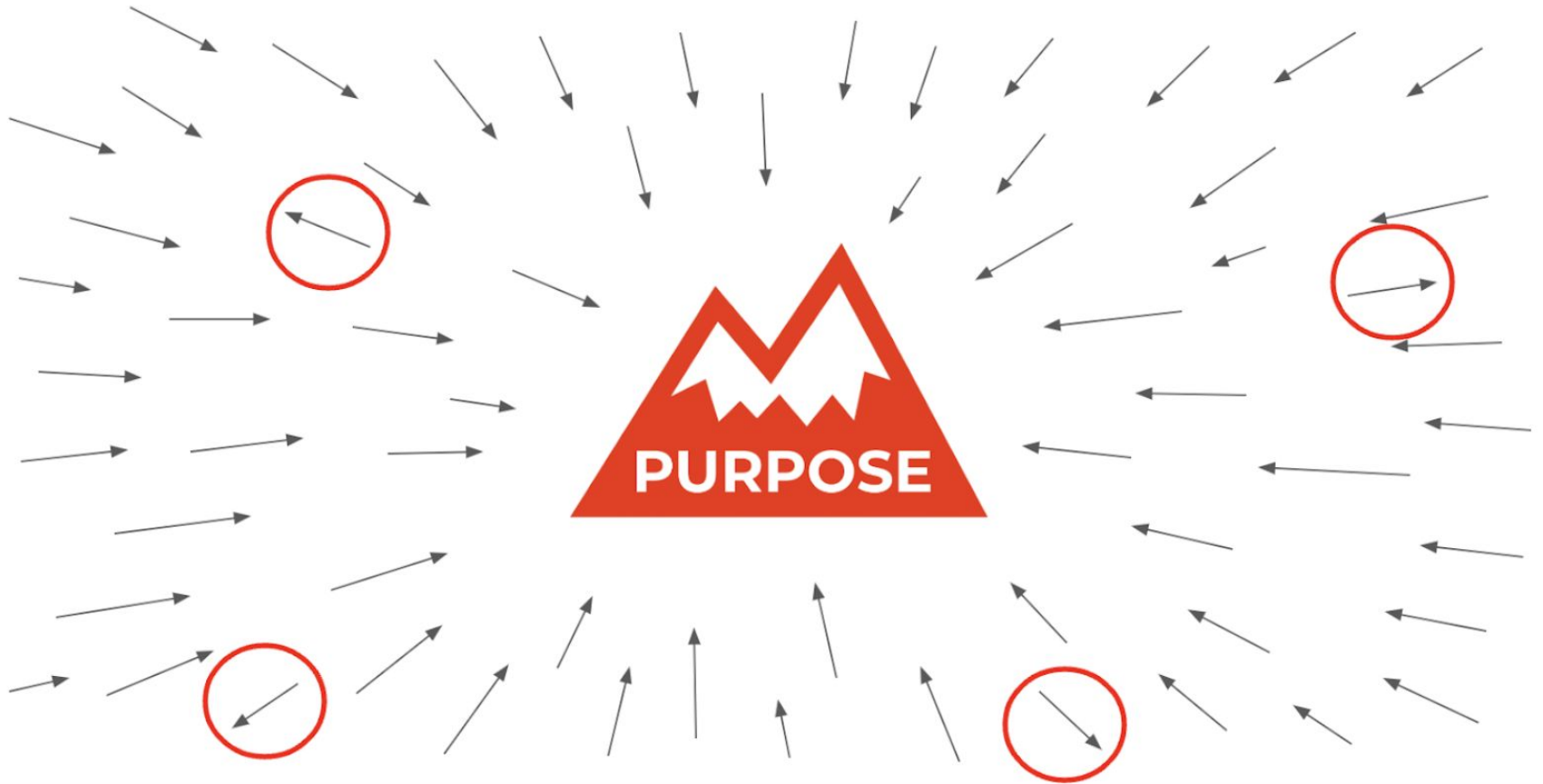


**3. A WINNING CULTURE IS BUILT WITH
COURAGE**



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SCAN THE QR CODE ON YOUR HANDOUT TO...

- Register to win a free one-year partnership with Champions 101 for 2022-23
- Learn more about the C101 program and what it might look like at your school
- Get the free culture inventory to take back and use with your people
- Sign up for the free Champions 101 weekly newsletter.



CHAMPIONS 101

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